

EXHIBIT D

Thursday, April 7, 2005

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Cellar FAQ

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- Corks
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CORKS**Q: What size corks do you offer?**

We offer 1 1/2", 1 3/4", 2" and 2 1/4" lengths in various grades and types.

Q: What is the diameter of your cork?

- 24 mm +/- .5 for sterisun and natural corks.
- 23 mm for 1+1 corks.

Q: What is the minimum order quantity?

1,000 cork minimum, sold in 1,000 increments.

Q: What's the best way to store my corks?

Corks should be stored in a cool dry location, not in a bottling room, barrel storage area, or chemical storage area. The temperature should be 55° to 70° F and the humidity 50 to 70%.

Q: How long can I store corks until they are no longer useable?

If corks haven't been opened, and they are stored properly, they are still useable up to 6 months. If corks bags have been opened, they should be returned to a closeable container and sealed tightly. For a minimal charge Scott Laboratories will reprocess, remoisturize and re-SO₂ our corks.

Q: What size cork should I use for an oversized bottle?

We suggest you contact the glass manufacturer for their recommendation.

Q: Do you have a minimum order quantity for oversize corks?

For oversized corks, there is a 50 cork minimum and the order must be placed with another cork order.

Q: Can Corks be printed with custom winery logo?

A printing die is made from customer supplied black and white artwork. Depending on size of cork the artwork should fit into a 34 - 45 mm x 72 mm rectangle.

Q: Where are the price breaks for corks?

5,000, 10,000 and 100,000.

Q: What does Scott Labs do to prevent TCA (cork taint)?
See our Commitment to Quality (PDF) page.

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WIREHOODS**Q: What size stock wirehoods are available?**

32 and 38 mm all of which are subject to stock on hand.

Q: What is the lead time for custom orders?

Lead time is 12-14 weeks from the time order is placed

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Q: How do I determine what size wirehood I need?
Acquire a bottle drawing from the manufacturer and forward it to our attention.

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